

Company Name: ICON STONE & TILE
Location: Calgary
Available: Immediately
Posted: 05/02/2010



ICON STONE & TILE www.iconstonetile.com is one of the most efficient stone fabricator and the most innovative design center in Western Canada. ICON provides exquisite product lines (natural stone, tiles, faucets & sinks) to many of Alberta's top interior designers, architects, home builders and contractors. The professionalism and expertise of our employees maintains the company's reputation in stone. We offer an enjoyable work environment.

The professional we are looking for has already developed a reputation for creating high quality, innovative designs. You are familiar with the building industry and have experience working with retail accounts, designers, renovators and homebuilders. As a high energy, detail oriented professional with excellent problem solving skills, you are able to drive sales while meeting our customer's dreams and desires. A positive attitude and knowing how to be a team player are key success factors in our workplace.

DESIGNER • SALES ASSOCIATE

QUALIFICATIONS

- Graduate from an Interior Design Technology Diploma or degree in Interior Design coupled with 5 years of experience
- **Possess the ability to accurately read and interpret blueprints, working drawings or plans**
- Experience of managing & designing construction/renovation projects
- Excellent written and oral communication skills are essential in dealing with high-end clients, general contractors, architects and designers.
- Strong interpersonal skills, sound judgment and solid analytical skills are required in order to undertake a wide range of project related challenges.
- Proficiency with Microsoft Office
- Cabinetry or Tile sales experience would be an asset
- Must have a genuine passion for design and vivid interest in surfacing materials
- Various combinations of education and experience may be considered.

DUTIES AND RESPONSABILITIES

- Provide sales & design services with the utmost product knowledge in our Design Center
- Collaborate with 3 sales team executives on architectural projects
- Follow up with clients for the purpose of acquiring key information about projects, requirements, preferences and deadlines.
- Follow all project deadlines, adhering to quality standards
- Submit Weekly Action Plans and prepare project progress outlines
- **Create and Provide customer quotes**
- Create presentation boards for clients
- Create material & sample records
- Provide design support to sales department

WHAT'S IN IT FOR YOU?

- Competitive wages based on ability, skills and experience
- Health Benefits Program
- Potential opportunity for growth.
- Opportunity to work for a Company that is very current with technology.
- Fantastic high performance team.
- Possibility to earn commissions or performance bonus

APPLICATION

Candidates should send their resume, availability, and salary expectations to sbelanger@iconstonetile.com

www.iconstonetile.com

Come join our team. We're looking for superstars like you.